







CBI, assessment tools

Training calendar 2023

Human Resources Topics

Employer Branding &	January	February	March	April	May	June	July	August	September	October	November	December
talent management practices			12nd to 14th					1st to 3rd				
Competency Based performance management		5th to 7th				4th to 6th					5th to 7th	
KPI's and balanced scorecard	15 to 18th				7th to 10th							3rd to 6th
Strategic HRBP & Data Analyst					14 to 17th				3rd to 6th			
Assessment center: competency framework design,	8 to 11th					11st to 14th				15th to 18th		





Finance Topics

	January	February	March	April	May	June	July	August	September	October	November	December
Feasibility Study دراسة الجدوى			5th to 8th						3rd to 6th			
الرقابة المالية الحكومية والحوكمة		12nd to 15th						13th to 16th				
الأدوات الحديثة لخفض التكلفة					7th to 10th						12nd to 15th	
Financial Risk management إدارة المخاطر المالية	8th to 11st					11st to 14th						
Financial Analysis التحليل المالي			12nd to 15th							15th to 18th		





Training calendar 2023 People Development Topics

	January	February	March	April	May	June	July	August	September	October	November	December
Value based communication	22nd to 23rd					7th to 8th						12nd to 13rd
Emotional intelligence: value based practices		1st to 2nd				14 to 15th					19th to 20th	
Time Management & Priorities			1st to 2nd				9th to 10th					5th to 6th
value based Problem Solving & Decision Making		12nd to 13rd						13rd to 14th				
Presentation Skills					7th to 8th					18th to 19th		





Training calendar 2023 Leadership & Management Topics

	January	February	March	April	May	June	July	August	September	October	November	December
Developing your leadership signature			12nd to 13rd				2nd to 3rd					10th to 11st
The manager toolkit: A practical guide to managing people at work	15 to 17th					4th to 6th				1st to 3rd		
Coaching skills for Managers		L5th to 16th				11st to 12nd					14th to 15th	
Change Management			5th to 6th						10th to 11st			
Conflict management and resolution	18 to 19th				14 to 15th							13rd to 14th





Law Topics

	January	February	March	April	May	June	July	August	September	October	November	December
Labor Law & Internal Policies قانون العمل المصرى واللوائح الداخلية		5th to 8th						6th to 9th				
قانون Social Insurance التأمينات الاجتماعية			7th to 9th						5th to 7th			
ضريبة Salary Tax الدخل					9th to 10th					15th to 16th		
صياغة العقود وصحف الدعاوى والمذكرات القانونية	22nd to 24th					25th to 27th						





Sales & Marketing Topics

Ianuary February March **April** May June July September October November December **Selling Smarter:** Mastering the selling process specialization 14th to 16th 13rd to 14th Sales Planning & forecasting: Setting 4 to 5th 9th to 10th Goals & Tactics to achieve them 19th to 21st 21st to 23rd Art of Marketing & **Consumer behavior** 21st to 23rd 12nd to 14th **Strategic Marketing**





Operations Topics

	January	February	March	April	May	June	July	August	September	October	November	December
Supply Chain Management			7th to 9th					20th to 22nd				
Process improvement (Kaizen)					21st to 23rd						14th to 16th	
Warehouse management system & safety		26th to 28th				25 to 27th						3rd to 5th
Effective Purchasing strategies & cost reduction	29 to 30th				28 to 29th					8th to 9th		
Risk Management		5th to 7th					16th to 18th					





Contact US:



7338 Abu Bakr Alsedek st, Zahraa Al Maadi, Cairo, Egypt.



www.benchmark-bs.com



services@benchmark-bs.com



01006210219





